

HEALTH: STRONG GROWTH AND SHARE GAINS

+22.4% LFL net revenue growth



OTC: ↑ >60% GROWTH

Brands with broader shoulders



DETTOL: BACK TO GROWTH IN Q2

Net revenue **+c.40%** above 2019 levels

+180bps Dettol share gains vs. 2019¹

Innovating to broaden shoulders



Dettol laundry sanitiser 4-in-1 pods

Dettol laundry sanitiser

¹Across total Dettol May TYD

INTIMATE WELLNESS: ↑ MID-SINGLE DIGIT GROWTH



Launched Q2 2022



VMS: ↑ DOUBLE DIGIT GROWTH



Launched in Q1 2022



Move Free 365
Launched in 2022

HYGIENE: A BIGGER BUSINESS WITH BROADER SHOULDERS

-6.0% LFL net revenue growth

+6.3% LFL ex Lysol

People are developing a new standard of hygiene to stay healthy

77%

say they will maintain new hygiene behaviours

6.7m

new Lysol households vs pre-Covid

Lysol consumption

50-65%

above 2019 levels²

²Source: Nielsen



£80m

Broader brand shoulders driving quality growth

additional Lysol revenue contribution from new places and spaces since 2019

>2 DIFFERENT LYSOL PRODUCTS

Being carried by heavy category users on average³

+330bps

Lysol share gains vs. 2019⁴

³Source: Nielsen | ⁴Across total Lysol May TYD

Innovation delivering share gains across the portfolio

Share gains in...



Airwick scented oils
Launched in Q1 2022



Harpic

Launched in Q1 2022

