

RECKITT BENCKISER (BANGLADESH) LIMITED

STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018

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|-----|----|-----|-------|-----|-----|
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| | | (Taka in thousand) |
|------------------------------------|--------------|--------------------|
| | As at | As at |
| | 30 June 2018 | 31 December 2017 |
| | (Unaudited) | (Audited) |
| <u>Assets</u> | | |
| Property, plant and equipment | 296,090 | 278,355 |
| Capital work-in-progress | 60,184 | 55,746 |
| Deferred tax assets | 12,048 | 17,706 |
| Non-current assets | 368,322 | 351,807 |
| Inventories | 323,079 | 274 726 |
| Trade and other receivables | 205,010 | 274,726 130,442 |
| Advances, deposits and prepayments | 84,168 | 66,363 |
| Cash and cash equivalents | 773,726 | 714,327 |
| Current assets | 1,385,983 | 1,185,858 |
| Total assets | 1,754,305 | 1,537,665 |
| Total accept | 1,734,303 | 1,557,665 |
| Equity | | |
| Share capital | 47,250 | 47,250 |
| Retained Earnings | 104,669 | 256,465 |
| | 151,919 | 303,715 |
| <u>Liabilities</u> | | |
| Employee benefits - gratuity | 92,885 | 91,480 |
| Non-current liabilities | 92,885 | 91,480 |
| Trade and other payables | 1,481,578 | 1,053,309 |
| Provision for taxation | 27,923 | 89,161 |
| Current liabilities | 1,509,501 | 1,142,470 |
| Total liabilities | 1,602,386 | 1,233,951 |
| Total equity and liabilities | 1,754,305 | 1,537,665 |
| | | |

Mohammad Nazmul Arefin Company Secretary Sourav Mitra
Director & Chief Financial Officer

Sved Tanzim Rezwa

Syed Tanzim Rezwan Director Vishal Gunta

Vishal Gupta Managing Director



STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED 30 JUNE 2018

(Taka in thousand)

| | For the period (1 January to 30 June 2018) | For the period (1 January to 30 June 2017) | For 3 months (1 April to June 2018) | For 3 months (1 April to June 2017) |
|--|--|--|--|-------------------------------------|
| Revenue | 1,873,078 | 1,848,911 | 923,976 | 905,937 |
| Cost of sales | (876,101) | (857,073) | | |
| Gross profit | 996,977 | 991,838 | (433,130) 490,846 | (419,016) 486,921 |
| Net operating expenses: | 330,377 | 991,030 | 490,040 | 400,921 |
| Administrative expenses | (108,460) | (93,204) | (53,880) | (42,868) |
| Marketing expenses | (507,991) | (473,085) | (228,573) | (214,145) |
| Selling & distribution expenses | (155,225) | (140,275) | (79,517) | (74,769) |
| | (771,676) | (706,564) | (361,970) | (331,782) |
| Profit from operation | 225,301 | 285,274 | 128,876 | 155,139 |
| Other operating charges-technical services fee | (93,654) | (92,446) | (46,199) | (45,297) |
| Other operating charges-technical services fee writeback | - | (=,) | (10,100) | (40,201) |
| | (93,654) | (92,446) | (46,199) | (45,297) |
| Profit before other income | 131,647 | 192,828 | 82.677 | 109,842 |
| Other income/(expenses) | 3,653 | 805 | 3.653 | 805 |
| Finance income | 10,720 | 4,365 | 7,141 | 1,991 |
| Profit before Contribution to workers' profit participation fund | 146,020 | 197,998 | 93,471 | 112,638 |
| Contribution to workers' profit participation fund | (6,953) | (9,902) | (4,451) | (5,634) |
| Profit before taxation | 139,067 | 188,096 | 89,020 | 107,004 |
| Taxation | (47,525) | (66,887) | (32,183) | (40,329) |
| Profit after taxation | 91,542 | 121,209 | 56,837 | 66,675 |
| Earnings per share (EPS) | 19.37 | 25.65 | 12.03 | 14.11 |

Note:

- 1) Revenue growth for the quarter was only 1.31% vs same period PY due to muted market growth in some key segments.
- 2) Operating profit declined because of low topline growth during the quarter, though the company maintained its long term marketing investment strategy behind the key brands.

Mohammad Nazmul Arefin Company Secretary

Sourav Mitra

Syed Tanzim Rezwar Director

Vishal Gupta Managing Dire

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STATEMENT OF CASH FLOW (UNAUDITED) FOR THE PERIOD ENDED 30 JUNE 2018

(Taka in thousand)

| | Period ended 30 June 2018 | Period ended 30 June 2017 |
|---|---------------------------------|---------------------------------|
| Cash Flows from operating activities | | |
| Receipts from customers | 1,872,755 | 1,767,819 |
| Payment to suppliers, employees and others | (1,700,315) | (1,604,004) |
| Cash generated from operating activities | 172,440 | 163,815 |
| Income taxes paid | (104,259) | (121,740) |
| Net cash from operating activities | 68,181 | 42,075 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (20,122) | (134,154) |
| Proceeds from disposal of property, plant and equipment | 4,070 | 838 |
| Income from investment during the period | 9,947 | 4,468 |
| Net cash used in investing activities | (6,105) | (128,848) |
| Cash flows from financing activities | | |
| Dividend paid/unclaimed | (2,677) | (32,562) |
| Net cash used in financing activities | (2,677) | (32,562) |
| Net (decrease)/ increase in cash and cash equvalents | 59,399 | (119,335) |
| Cash and cash equivalents at 1 January | 714,327 | 769,394 |
| Cash and cash equivalents at 30 June | 773,726 | 650,059 |

Mohammad Nazmul Arefin Company Secretary

Sourav Mitra
Director & Chief Financial Officer

Syed Tanzim Rezwan Director Vishal Gupta Managing Director



STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED 30 JUNE 2018

| | | (Tak | a in thousand) |
|--|--|--|----------------------|
| <u>Particulars</u> | Share <u>capital</u> <u>Taka</u> | Retained <u>earnings</u> <u>Taka</u> | <u>Total</u> Taka |
| Balance as at 1 January 2018 | 47,250 | 256,465 | 303,715 |
| Final cash dividend for the year 2017 | | (243,338) | (243,338) |
| Profit for the period ended 30 June 2018 | - 1 | 91,542 | 91,542 |
| Balance as at 30 June 2018 | 47,250 | 104,669 | 151,919 |
| Balance as at 1 January 2017 | 47,250 | 189,110 | 236,360 |
| Final cash dividend for the year 2016 | <u>-</u> | (177,188) | (177,188) |
| Profit for the period ended 30 June 2017 | 3 | 121,209 | 121,209 |
| Balance as at 30 June 2017 | 47,250 | 133,131 | 180,381 |

Mohammad Nazmul Arefin Company Secretary Sourav Mitra
Director & Chief Financial Officer

Syed Tanzir

Vishal Gupta Managing Director



Reckitt Benckiser (Bangladesh) Limited

Special disclosures to the financial statements as at and for the period ended 30 June 2018

1. Share capital

(Taka in thousand except per share data)

| | As at 30 June 2018 (Unaudited) | As at 31 December 2017 (Audited) |
|--|--------------------------------------|--|
| 130,000 ordinary shares of Taka 10 each fully paid up in cash 20,000 ordinary shares of Taka 10 each fully paid up in other than cash | 1,300 200 | 1,300 200 |
| 4,575,000 ordinary shares of Taka 10 each fully paid bonus share | 45,750 | 45,750 |
| In issue at 30 June - fully paid | 47,250 | 47,250 |
| Authorised 25,000,000 ordinary shares of Taka 10 each | 250,000 | 250,000 |

i. Position of shareholding

| | | At 30 June 2018 | (Unaudited) | At 31 Decen | nber 2017 (Audited) |
|---|-----------------------------|--------------------|-------------------------|--------------------|--------------------------|
| Name of the shareholders | Number of shares Unit | Face value Taka | Percentage of holding % | Face value Taka | Percentage of holding |
| | Onit | Tana | 76 | Idha | % |
| Parent company Reckitt Benckiser plc, UK | 3,919,918 | 39,199 | 82.96 | 20.400 | 20.00 |
| | 3,515,516 | 39,199 | 02.90 | 39,199 | 82.96 |
| Bangladeshi shareholders: | | | | | |
| ICB Unit Fund | 39,773 | 398 | 0.84 | 452 | 0.96 |
| Investment Corporation of Bangladesh (ICI | 55,064 | 551 | 1.17 | 550 | 1.16 |
| ICB Mutual Funds | 300 | 3 | 0.01 | 3 | 0.01 |
| Individuals | 218,278 | 2,183 | 4.62 | 2,178 | 4.61 |
| Government of Bangladesh | 178,339 | 1,783 | 3.77 | 1.783 | 3.77 |
| Sadharan Bima Corporation (SBC) | 79,059 | 791 | 1.67 | 791 | 1.67 |
| Other institutions | 234,269 | 2,343 | 4.96 | 2,293 | 4.85 |
| | 4,725,000 | 47,250 | 100 | 47,250 | 100 |

ii. Classification of shareholders by holdings

| | At 30 June 2018 | 3 (Unaudited) | At 31 Decem | ber 2017 (Audited) |
|-----------------------------|----------------------|------------------------|-------------------|------------------------|
| Holdings | Number of holders | Percentage of holdings | Number of holders | Percentage of holdings |
| Less than 500 shares | 1,389 | 1.86 | 1242 | 1.77 |
| 500 to 5,000 shares | 72 | 2.01 | 85 | 2.40 |
| 5,001 to 10,000 shares | 7 | 1.13 | 8 | 1.22 |
| 10,001 to 20,000 shares | 3 | 0.95 | 2 | 0.56 |
| 20,001 to 30,000 shares | 0 | | 0 | 0.00 |
| 30,001 to 40,000 shares | 1 | 0.68 | 1 | 0.68 |
| 40,001 to 50,000 shares | 0 | | 0 | 0.00 |
| 50,001 to 100,000 shares | 3 | 4.17 | 3 | 4.17 |
| 100,001 to 1,000,000 shares | 2 | 6.24 | 2 | 6.24 |
| Over 1,000,000 shares | 1 | 82.96 | 1 | 82.96 |
| | 1478 | 100.00 | 1344 | 100.00 |

2. Net asset value per share

| As at 30 June 2018 | As at 31 December 2017 |
|--------------------|------------------------|
| (Unaudited) | (Audited) |

| Net Asset |
|--|
| Weighted average number of ordinary shares outstanding during the period |
| Net asset value per share |

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3. Earnings per share

A. Basic earnings per share

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(Taka in thousand)

The calculation of basic earnings per share has been based on the following profit attributable to ordinary shareholders and weighted-average number of ordinary shares outstanding.

| | | | | | and except per share data |
|--------------------------|---|--------------------------------|--------------------------------|--|---------------------------|
| i. Profit attributab | le to ordinary shareholders (basic) | (1 January to 30 June 2018) | (1 January to 30 June 2017) | 75 (5) | (1 April to June 2017) |
| In Taka | Note | | | | 0. |
| | | | | | 0, |
| Net profit after tax for | the year, attributable to the owners of the company | 91,542 | 121,209 | 56,837 | 66,675 |
| Profit/(loss) attributab | e | 91,542 | 121,209 | 56,837 | 66,675 |
| ii. Weighted-avera | ge number of ordinary shares (basic) | | | | |
| | ge number of ordinary shares (basic) Note | (1 January to 30 June 2018) | (1 January to 30 June 2017) | (1 April to June 2018) | (1 April to June 2017) |
| In Taka | Note | | | Control of the Contro | (1 April to June 2017) |
| In Taka | Note | 30 June 2018) | 30 June 2017) | 2018) | |

Weighted average number of ordinary shares was not changed during the current and prior year.

B. Diluted earnings per share

No diluted earnings per share is required to be calculated for the year as there was no scope for dilution during the period.

4. Net operating cash flow per share

| | (1 January to 30 June 2018) | (1 January to 30 June 2017) |
|--|--------------------------------|--------------------------------|
| Net operating cash flow | 68,181 | 42,075 |
| Weighted average number of ordinary shares outstanding during the period | 4,725,000 | 4,725,000 |
| Net operating cash flow per share | 14.43 | 8.90 |

5. Reconciliation of net operating cash flow:

| Association of the special results and the special results are special results and the special results are special results and the special results are special results | (1 January to 30 June 2018) (1 January to 30 June 2017) |
|--|---|
| Profit after tax | 91,194 121,20 |
| Income tax expense | 47,525 66,88 |
| Profit before tax | 138,720 188,09 |
| Adjustment for: | |
| Depreciation & Amortization | 35,273 20,52 |
| (Gain)/Loss on Sale of Fixed Assets | (3,653) (80 |
| Other non-cash adjustment | 11,557 12,79 |
| Other non-operating adjustments | (17,977) (5,33 |
| | 163,919 215,27 |
| Changes in: | |
| Inventories | (48,353) 24,47 |
| Trade and other receivables | (74,568) (125,42 |
| Trade and other payables | 149,247 18,12 |
| Increase in advances, deposits and prepayments | (17,805) 31,36 |
| Cash generated from operating activities | 172,440 163,81 |
| Income tax paid | (104,259) (121,74 |
| Net cash generated by operating activities | 68,181 42,07 |