

RECKITT BENCKISER (BANGLADESH) LIMITED

STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH, 2013

(Taka in thousand)

	As at 31 March, 2013 (Unaudited)	As at 31 December, 2012 (Audited)
Assets		
Property, plant and equipment	177,604	183,712
Capital work-in-progress	2,272	3,160
Deferred tax assets	3,190	1,517
Non-current assets	183,066	188,389
Inventories	336,529	312,688
Trade and other receivables	20,092	6,284
Advances, deposits and prepayments	26,464	31,260
Investments	450,000	450,000
Cash and cash equivalents	197,499	134,126
Current assets	1,030,584	934,358
Total assets	1,213,650	1,122,747
Equity		
Share capital	47,250	47,250
General Reserves	108,900	108,900
Retained Earnings	239,847	216,593
	395,997	372,743
Liabilities		
Employee benefits - gratuity	38,016	35,175
Non-current liabilities	38,016	35,175
Trade and other payables	749,629	680,641
Provision for taxation	30,008	34,188
Current liabilities	779,637	714,829
Total liabilities	817,653	750,004
Total equity and liabilities	1,213,650	1,122,747

STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

FOR THE QUARTER ENDED 31 MARCH, 2013

(Taka in thousand)

	For the period 1st January to 31 March, 2013	For the period 1st January to 31 March, 2012
Revenue	716,099	722,497
Cost of sales	(405,770)	(426,453)
Gross profit	310,329	296,044
Operating expenses:		
Administrative expenses	(33,211)	(31,303)
Marketing expenses	(175,842)	(139,674)
Selling & distribution expenses	(40,183)	(38,650)
	(249,236)	(209,627)
Profit from operation	61,093	86,417
Other operating charges-technical services fee	(35,805)	(36,125)
Profit before other income	25,288	50,292
Other income/(Expenses)	315	-
Finance income	14,006	3,724
Profit before Contribution to workers' profit participation fund	39,609	54,016
Contribution to workers' profit participation fund	(1,980)	(2,701)
Profit before taxation	37,629	51,315
Taxation	(14,374)	(19,140)
Profit after taxation	23,255	32,175
Earnings per share (EPS)	4.92	6.81

CASHFLOW STATEMENT (UNAUDITED)

FOR THE QUARTER ENDED 31 MARCH 2013

(Taka in thousand)

	For the period 1st January to 31 March, 2013	For the period 1st January to 31 March, 2012
Cash Flows from operating activities		
Receipts from customers	771,465	759,407
Payment to suppliers, employees and others	(684,924)	(601,866)
Payment for technical services fees	-	-
Cash generated from operating activities	86,541	157,541
Income taxes paid	(20,227)	(17,800)
Net cash from operating activities	66,314	139,741
Cash flows from investing activities		
Investments made during the year	-	-
Purchase of property, plant and equipment	(3,410)	(2,486)
Proceeds from disposal of property, plant and equipment	-	-
Income from investment during the year	193	4,340
Net cash used in investing activities	(3,217)	1,854
Cash flows from financing activities		
Dividend paid/Adjustment	275	367
Net cash used in financing activities	275	367
Net (decrease) increase in cash and cash equivalents	63,372	141,962
Cash and cash equivalents at 1 January 2013	134,127	434,702
Cash and cash equivalents at 31 March 2013	197,499	576,664

STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE QUARTER ENDED 31 MARCH, 2013

(Taka in thousand)

	Share Capital	General Reserve	Retained Earnings	Total
Balance as at 31 December 2011	47,250	108,900	125,528	281,678
Final dividend for the year 2011	-	-	(37,800)	(37,800)
Unclaimed dividend write back for the year 2007 as per section 160 of Articles of Association	-	-	538	538
Profit after tax for the year 2012	-	-	128,326	128,326
Balance as at 31 December 2012	47,250	108,900	216,592	372,742
Profit for Q1 ended 31 March 2013	-	-	23,255	23,255
Balance as at 31 March 2013	47,250	108,900	239,847	395,997

NOTES:

Statement of Comprehensive Income (Unaudited)

(1) There has not been any growth in revenue during the first quarter 2013 mainly due to frequent business disruptions from external factors. (2) Competitive pressure under difficult market scenario as well as our earlier strategic plan to invest behind brands compelled us to commit incremental marketing expenditure. (3) While gross profit margin ratio was improved due to supply excellence, the operating margin ratio was adversely affected out of incremental marketing expenditure commitment during the first quarter. (4) The earnings per share got adversely affected due to reason mentioned in item 2 & 3 above. (5) The adverse impact on profit has however, been partly compensated from incremental finance income resulting from treasury management excellence.

Cashflow Statement (Unaudited)

Cash and cash equivalents as at 1st Jan and 31st March 2013 does not include long term Bank fixed deposits of 45 Crore and which is shown separately in the balance sheet. The details of the published quarterly financial statements are available in the website of the company. The address of the website is www.rb.com/investors-media/tb-bangladesh.


Reazul Haque Chowdhury
Managing Director


Nayan Ranjan Mukhopadhyay
Finance Director