

AT A GLANCE

Our Group is divided into three business units – Hygiene, Health and Nutrition – with each operating across attractive and growing segments.

Our portfolio is underpinned by five global megatrends that drive demand for our products. As a result, we are well positioned to benefit as we recover from COVID-19, and to deliver sustainable mid-single digit growth in the medium to long-term.

HYGIENE

Hygiene is the foundation of health and our purpose-led portfolio works to eliminate dirt, germs, pests and odours with market leading products such as Lysol, Finish, Mortein and AirWick.

Hygiene Net Revenue

2020

£5,816m

2019

£5,031m

LFL Growth¹

+19.5%

Actual Growth

+15.6%

Adjusted Operating Profit¹

£1,505m

Adjusted Operating Margin¹

25.9%

Geographic profile



Developed markets **79%**

Developing markets **21%**

Key Hygiene brands



HEALTH

Our Health portfolio brings compelling, innovative solutions that provide pain relief, protection, hygiene, and personal care to households across the world, through brands like Dettol, Durex, Gaviscon, Nurofen, Mucinex, Strepsils and Veet.


Health Net Revenue

2020	2019
£4,890m	£4,462m

LFL Growth ¹	Actual Growth
+12.1%	+9.6%

Adjusted Operating Profit ¹	Adjusted Operating Margin ¹
£1,334m	27.3%

Geographic profile

	Developed markets	54%
	Developing markets	46%

Key Health brands



NUTRITION

The Nutrition business includes our leading infant and child nutrition, adult nutrition and our range of vitamins, minerals and supplements. Brands include Airborne, Mead Johnson, Move Free and Schiff. The strength of this business is its focus on science-led innovations which underpin products catering to consumers from infant through to the elderly.


Nutrition Net Revenue

2020	2019
£3,287m	£3,353m

LFL Growth ¹	Actual Growth
UNCHANGED	-2.0%

Adjusted Operating Profit ¹	Adjusted Operating Margin ¹
£462m	14.1%

Geographic profile

	Developed markets	45%
	Developing markets	55%

Key Nutrition brands



1. Non-GAAP measures are defined on page 77