Q3 2017 RESULTS

Challenging Environment Reorganising for Growth



Markets remain volatile and challenging



DvM

£793m (+3% LFL*)

ENA

£1,693m (-3% LFL*)

IFCN

£720m (+1% LFL*)²

Affected by tail end of known issues



Lost revenue from cyber attack



Negative impact from Scholl/ Amopé Wet & Dry Pedi launch

enue

Year to date	Target net reve
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RB Base Business

£7,377m (-1% LFL*)

Flat LFL* (FY)



£846 m (N/A)

-2% to flat (H2)2

1 IFCN division since acquisition. 2 On a pro-forma basis.

We are taking steps to create a more agile and focused RB





RB Health £7.5bn RB Hygiene Home £5bn revenue**

One RB £12.5bn

A platform for long-term growth and outperformance

- *Like-for-like net revenue growth excludes the impact of changes in exchange rates, acquisitions, disposals, discontinued operations and local legislative changes.
- ** Pro-forma FY16 net revenue.

This document provides a high level summary of the Reckitt Benckiser Group's quarterly results statement only, and is not a substitute for reading the full statement. For more information and a copy of the complete 2017 Q3 Results Statement, please visit www.RB.com

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